

Data Services

CASE STUDY

THE SITUATION

For 40 years, this company has provided a broad portfolio of business and technology solutions to help clients in an impressive variety of business sectors improve their business performance.

One such service is wireless management. The company negotiates wireless service contracts on behalf of their clients and then manages the account for them. Through them, USA Mobility provides wireless paging technology to many Large Enterprise accounts. In addition, the company also provides its clients with monthly analyses of costs and usage derived from USA Mobility data.

THE SOLUTION

As part of their leadership position, this organization is always looking to provide its clients with services that are efficient, cost-effective and reliable. Some of its clients have approached them about adding cellular service to existing digital pager service. Through USA Mobility, the company can offer services like these seamlessly. Because USA Mobility is the One Source for Wireless, cellular service can be bundled with their clients' existing pager service thanks to USA Mobility's relationship with Sprint Nextel.

USA Mobility's own extensive data reporting is one of the most appreciated benefits. These ad hoc management reports help the company with inventory tracking and with assessments of their clients' wireless usage. From these reports, USA Mobility continually provides updates on other products and services that might provide greater benefit at a lower cost.

The detailed billing information in the USA Mobility reports lets them monitor their own billing with greater accuracy... so fewer charges go un-billed.

Like so many other USA Mobility customers, this organization also appreciates the reliability of our satellite paging networks and the redundancy built into them. Their clients are satisfied and, as a result, our client is satisfied. It's a win-win scenario for all parties involved.